ONE LIBERTY PROPERTIES, INC.

# One Liberty Properties March 2015

onelibertyproperties.com

# Safe Harbor Statement



Certain information contained in this presentation, together with other statements and information publicly disseminated by One Liberty Properties, Inc. (the "Company"), constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended. These statements involve assumptions and forecasts that are based upon our current assessments of certain trends, risks and uncertainties, which assumptions appear to be reasonable to us at the time they are made. These amounts may fluctuate as a result of lease defaults by our tenants or fluctuations in the economy that affect our tenants. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for the purpose of complying with these safe harbor provisions. Information regarding certain important factors that could cause actual outcomes or other events to differ materially from any such forward-looking statements appear in the Company's Annual Report on Form 10-K for the year ended December 31, 2014 and the Quarterly Reports on Form 10-Q filed with the SEC thereafter, and in particular the sections of such document entitled "Item 1A. Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". You should not rely on forwardlooking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect actual results or performance referred to above. We undertake no obligation to publicly update or revise any forward-looking statements included in this presentation, whether as a result of new information, future events or otherwise.

### **OLP INVESTMENT HIGHLIGHTS**



- Stockholder return & dividend
- Disciplined track record through economic cycles
- Focus on real estate fundamentals
- Active portfolio management
- Experienced management team

# **Experienced Management Team**

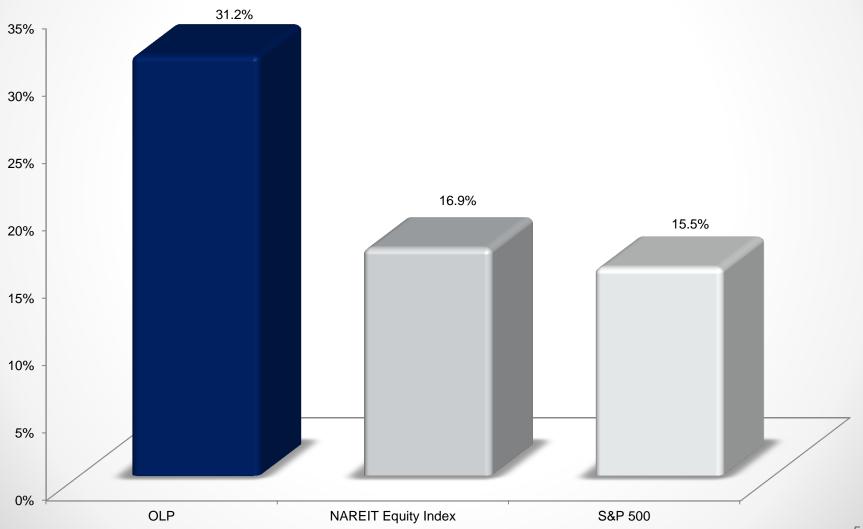


| Patrick J. Callan, Jr. President & CEO  | <ul> <li>Chief Executive Officer since 2008, President since 2006, Director since 2002</li> <li>Senior Vice President of First Washington Realty Inc. from 2004 to 2005. A joint venture with CalPERS that controlled 100 shopping centers (13 million square feet) which was sold for \$2.6 billion to Regency Centers/Macquarie</li> <li>Vice President of Kimco Realty Corporation (NYSE: KIM) from 1998 to 2004, joined in 1987. Responsible for a \$3 billion, 200+ shopping center portfolio</li> </ul> |
|---|---|
| Lawrence G. Ricketts, Jr.<br>COO & EVP  | <ul> <li>Chief Operating Officer since 2008 and Executive Vice President since 2006 (Vice President since 1999)</li> <li>Over \$1 billion in transaction experience in acquisitions and dispositions on over 180 deals</li> </ul>   |
| David W. Kalish, CPA<br>SVP & CFO       | <ul> <li>Senior Vice President and Chief Financial Officer since 1990</li> <li>Senior Vice President, Finance of BRT Realty Trust (NYSE: BRT) since 1998 and Senior Vice President and Chief Financial Officer of the managing general partner of Gould Investors L.P. since 1990</li> </ul>  |
| <b>Matthew J. Gould</b> <i>Chairman</i> | <ul> <li>Chairman of the Board since June 2013 and Vice Chairman from 2011 through 2013. President and Chief Executive Officer from 1989 to 1999; Senior Vice President from 1999 to 2011</li> <li>Senior Vice President of BRT Realty Trust (NYSE: BRT) since 1993 and Trustee since 2004</li> <li>Chairman of the managing general partner of Gould Investors L.P. since January 2013 and President and CEO from 1997 to 2012</li> </ul>  |
| Fredric H. Gould<br>Vice Chairman       | <ul> <li>Vice Chairman of the Board since June 2013. Chairman of the Board from 1989 to 2013</li> <li>Chairman of BRT Realty Trust (NYSE: BRT) from 1984 to April 2013 and Trustee since 1984</li> <li>Chairman Emeritus of the managing general partner of Gould Investors L.P. since January 2013 and Chairman from 1997 to 2013</li> <li>Director of EastGroup Properties, Inc. (NYSE: EGP) since 1998</li> </ul>  |

# Stockholder Return



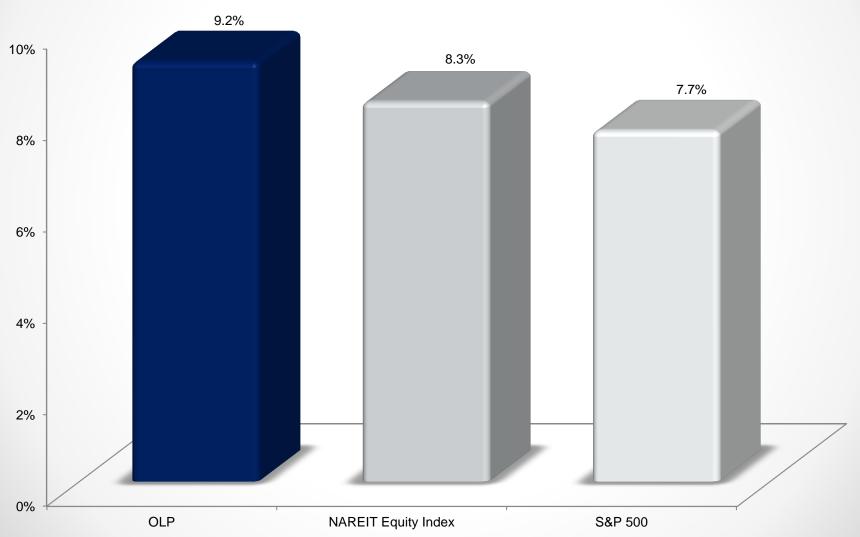
#### 5-Year Annualized Total Return



# Stockholder Return

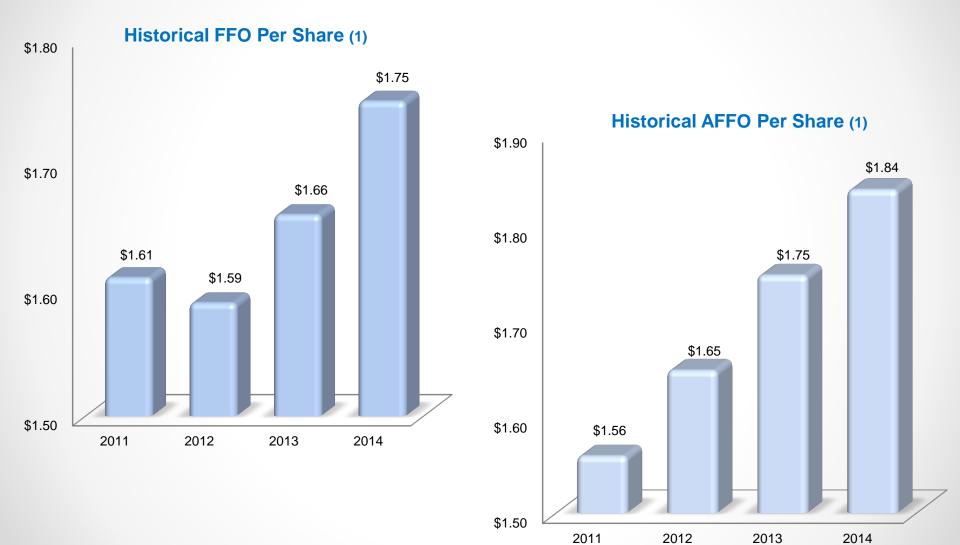


#### 10-Year Annualized Total Return



# Growth in Operations

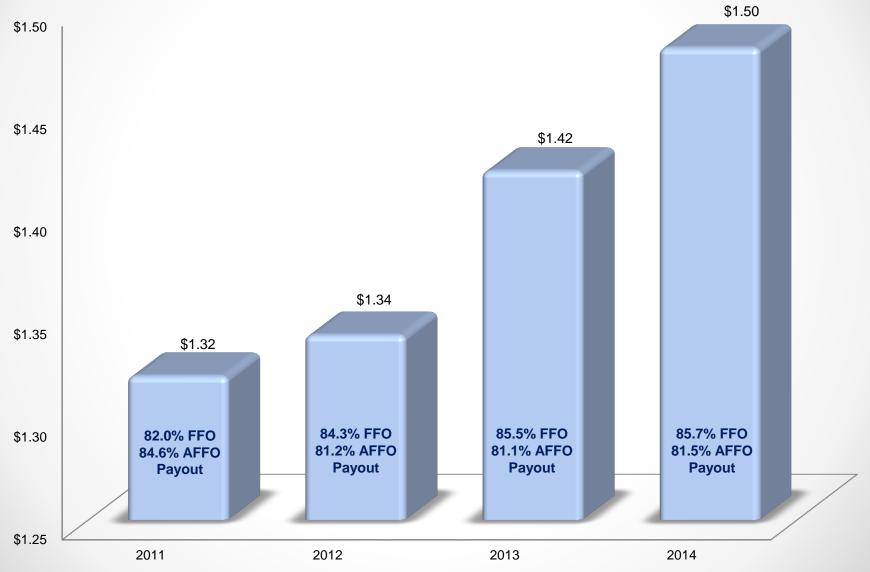




<sup>(1)</sup> A reconciliation of net income per diluted share, as determined in accordance with GAAP, to FFO per diluted share and AFFO per diluted share may be found at the end of this presentation

# **Dividend Growth**





## Financial & Portfolio Summary



Number of Properties (1): 114

Square Footage (1): 6.7 million

Current Occupancy (1): 98% +

Total Enterprise Value (2): \$676 million

Shares Outstanding at 12/31/14: 16.2 million

Current Annualized Dividend: \$1.56

Dividend Yield (3): 6.4%

<sup>1)</sup> As of 2/28/15 and includes five properties owned by unconsolidated joint ventures

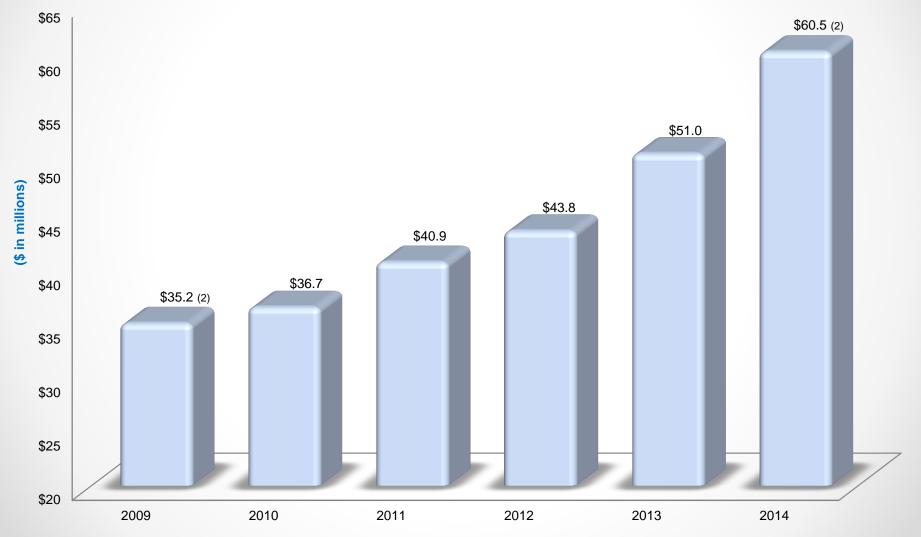
<sup>(2)</sup> Enterprise value means the sum of OLP's market cap, debt (including our share of debt in unconsolidated subsidiaries) and non-controlling interests, less cash (including our share of cash in unconsolidated subsidiaries) at 12/31/14

<sup>(3)</sup> Based on closing price of \$24.22 as of 3/17/15

# Steady Revenue Growth



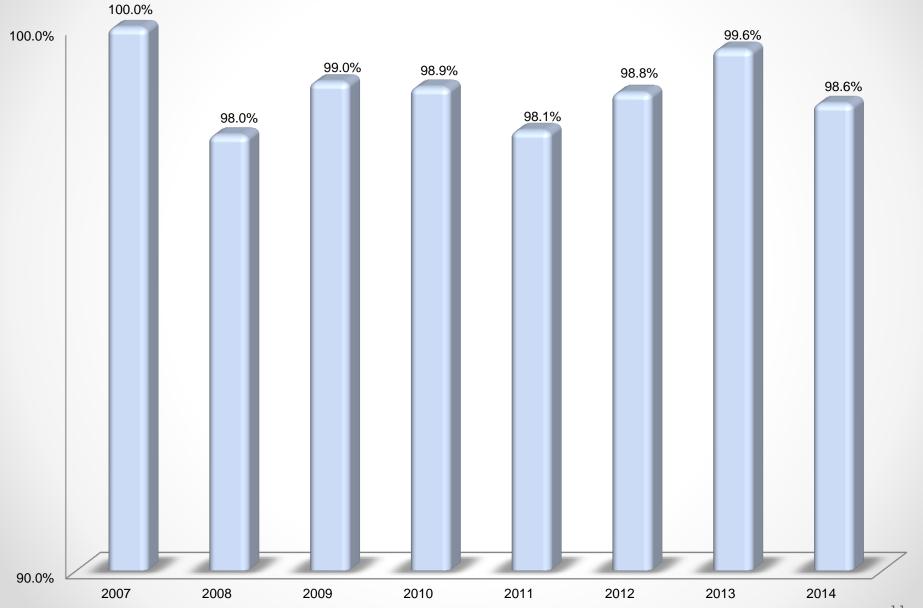
#### Total Revenue (1)



- 1) Total revenue is all tenant related revenue, including straight-line rent accruals and amortization of intangibles
- (2) Includes a lease termination fee of \$1.8 million in 2009 and \$1.3 million in 2014

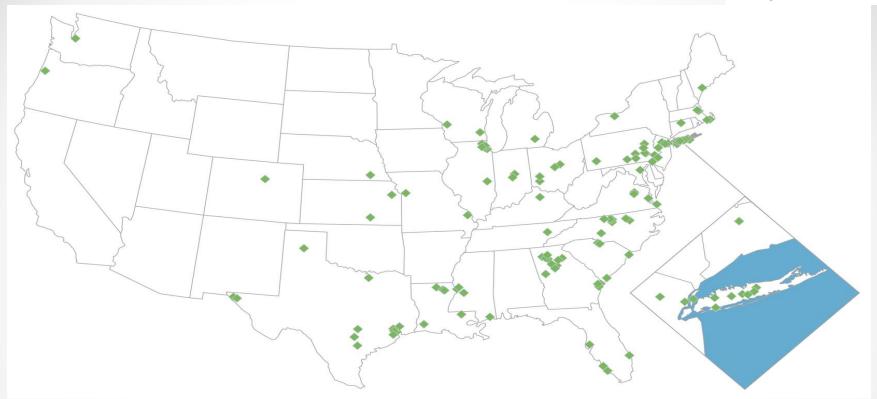
# Stable Occupancy





# 115 properties in 30 states





| Highest State Concentration by 2015 Contractual Rental Income (1)                             |    |               |       |  |  |  |  |  |
|---|----|---------------|-------|--|--|--|--|--|
| Number of 2015 Contractual % of 2015 Contractual State Properties Rental Income Rental Income |    |               |       |  |  |  |  |  |
| Texas   | 12 | \$ 6,228,419  | 11.4% |  |  |  |  |  |
| New York  | 9  | \$ 5,619,775  | 10.2% |  |  |  |  |  |
| Georgia   | 14 | \$ 4,607,686  | 8.4%  |  |  |  |  |  |
| Pennsylvania  | 10 | \$ 4,573,231  | 8.3%  |  |  |  |  |  |
| South Carolina  | 4  | \$ 4,210,693  | 7.7%  |  |  |  |  |  |
|   | 49 | \$ 25,239,804 | 46.0% |  |  |  |  |  |

(1) As of 12/31/14

# **Diversified Portfolio**



| Type of Property                | Number of<br>Properties | 2015 Contractua<br>Rental Income (1) |        |
|---------------------------------|-------------------------|--------------------------------------|--------|
| Retail – General                | 45                      | \$ 15,429,355                        | 28.1%  |
| <ul><li>Furniture</li></ul>     | 14                      | \$ 5,808,162                         | 10.6%  |
| <ul><li>Restaurant</li></ul>    | 19                      | \$ 3,691,503                         | 6.7%   |
| <ul><li>Office Supply</li></ul> | 8                       | \$ 3,100,631                         | 5.7%   |
| <ul><li>Supermarket</li></ul>   | 3                       | \$ 2,818,230                         | 5.1%   |
| Industrial                      | 15                      | \$ 11,674,043                        | 21.3%  |
| Flex                            | 3                       | \$ 3,339,262                         | 6.1%   |
| Health & Fitness                | 3                       | \$ 3,054,922                         | 5.6%   |
| Other                           | 5                       | \$ 5,922,579                         | 10.8%  |
|                                 | 115                     | \$ 54,838,687                        | 100.0% |

<sup>(1)</sup> Our 2015 contractual rental income includes, after giving effect to any abatements, concessions or adjustments, base rent that is payable to us in 2015 under leases existing at 12/31/14, excluding two properties sold/disposed of in January 2015 and including our \$1.5 million share of the base rent payable to our unconsolidated joint ventures. Contractual rental income excludes straight-line rent accruals and amortization of intangibles.

# **Diversified Tenant Base**



### Top Tenants

| Tenant  | Number of<br>Properties | 2015<br>Contractual<br>Rental Income | % of 2015<br>Contractual<br>Rental Income |
|---|-------------------------|--------------------------------------|---|
| Haverty Furniture Companies, Inc. (NYSE: HVT) | 11                      | \$ 4,568,723                         | 8.3%                                      |
| Office Depot, Inc. (NYSE: ODP)                | 8                       | \$ 3,100,631                         | 5.7%                                      |
| LA Fitness International, LLC                 | 3                       | \$ 3,054,922                         | 5.6%                                      |
| Northern Tool & Equipment                     | 1                       | \$ 2,697,150                         | 4.9%                                      |
| Ferguson Enterprises, Inc.                    | _1                      | \$ 2,466,630                         | 4.5%                                      |
|   | 24                      | \$ 15,888,056                        | 29.0%                                     |











# Lease Expirations



| Year Ending<br>December 31, | Number of<br>Leases Expiring | Renta | 5 Contractual<br>Il Income Under<br>ases Expiring | % of 2015 Contractual<br>Rental Income<br>Represented by<br>Leases Expiring | Approximate Square<br>Feet Subject To<br>Leases Expiring | % of Square Feet<br>Represented by<br>Leases Expiring |
|-----------------------------|------------------------------|-------|---|---|--|---|
| 2015                        | 8                            | \$    | 1,713,238   | 3.1%  | 439,385  | 6.6%  |
| 2016                        | 15                           | \$    | 3,826,884   | 7.0%  | 464,841  | 7.0%  |
| 2017                        | 12                           | \$    | 2,208,063   | 4.0%  | 126,740  | 1.9%  |
| 2018                        | 19                           | \$    | 5,613,860   | 10.2%   | 406,228  | 6.1%  |
| 2019                        | 7                            | \$    | 2,038,968   | 3.7%  | 247,853  | 3.8%  |
| 2020                        | 9                            | \$    | 4,620,572   | 8.4%  | 199,176  | 3.0%  |
| 2021                        | 9                            | \$    | 2,357,894   | 4.3%  | 291,546  | 4.4%  |
| 2022                        | 12                           | \$    | 11,563,973  | 21.1%   | 2,028,246  | 30.6%   |
| 2023                        | 5                            | \$    | 3,851,903   | 7.0%  | 545,092  | 8.2%  |
| 2024 & Beyond               | 27                           | \$    | 17,043,332  | 31.2%   | <u>1,877,152</u>   | 28.4%   |
|                             | <u>123</u>                   | \$ 5  | 54,838,687  | 100.0%  | 6,626,259  | 100.0%  |

# **Acquisition Track Record**



- Acquired \$56.8 million of properties in 2014 and \$107.5 million of properties in 2013
- Current pipeline of diverse opportunities in excess of \$250 million
- Transactions sourced through relationships, developers, partners and brokers





# Recent Acquisitions



| Date<br>Acquired | Property<br>Type | Tenant (or d/b/a)                | City            | State | Lease<br>Expiration        | Purchase<br>Price | GAAP<br>Yield | Financing<br>Information<br>(at time of purchase) |
|------------------|------------------|----------------------------------|-----------------|-------|----------------------------|-------------------|---------------|---|
| 02/25/2015       | Shopping Center  | Club USA, Chase, Tile Shop, etc. | Lakewood        | СО    | 05/31/2015 -<br>12/31/2032 | \$<br>17,485,000  | 7.3%          | (2) \$11,853,000 mortgage                         |
| 01/21/2014       | Retail           | Total Wine & More                | Greensboro      | NC    | 10/31/2017                 | \$<br>2,971,000   | 9.5%          | All Cash  |
| 01/23/2014       | Restaurant       | Chuck E. Cheese                  | Indianapolis    | IN    | 06/30/2018                 | \$<br>2,138,000   | 7.7%          | All Cash  |
| 05/07/2014       | Retail           | Savers Thrift Superstore         | Highlands Ranch | СО    | 09/30/2022                 | \$<br>4,825,000   | 8.8%          | All Cash  |
| 05/21/2014       | Retail           | Hobby Lobby                      | Woodbury        | MN    | 02/29/2024                 | \$<br>4,770,000   | 7.4%          | All Cash  |
| 06/04/2014       | Other            | River Crossing Apartments        | Sandy Springs   | GA    | 05/31/2044                 | \$<br>6,510,000   | 14.3%         | All Cash  |
| 06/26/2014       | Industrial       | Noxell Corporation               | Joppa           | MD    | 09/30/2015                 | \$<br>11,650,000  | 7.8%          | (3) All Cash                                      |
| 10/02/2014       | Other            | Regal Cinemas Theater            | Indianapolis    | IN    | 12/31/2027                 | \$<br>9,000,000   | 8.1%          | All Cash  |
| 10/21/2014       | Supermarket      | Pathmark                         | Philadelphia    | PA    | 09/30/2021                 | \$<br>7,729,000   | 9.0%          | (2) \$4,635,000 mortgage                          |
| 11/21/2014       | Industrial       | Progressive Converting           | New Hope        | MN    | 01/31/2024                 | \$<br>7,200,000   | 7.4%          | All Cash  |

<sup>(1)</sup> GAAP yield represents total annualized contractual rental income plus straight line rent accruals divided by the purchase price

<sup>2)</sup> Represents the estimated yield as of 3/17/15 earned by our consolidated joint venture in which we have a 90% interest

<sup>3)</sup> Represents the GAAP yield earned by our consolidated joint venture in which we have a 95% interest

# Recent Mortgages



| Date           | Property         |                                      |                        |       | Mortgage         | Mortgage   | Interest |
|----------------|------------------|--------------------------------------|------------------------|-------|------------------|------------|----------|
| Financed       | Туре             | Tenant (or d/b/a)                    | City                   | State | Amount           | Maturity   | Rate     |
| 02/25/2015     | Shopping Center  | Club USA, Chase, The Tile Shop, etc. | Lakewood               | CO    | \$<br>11,852,750 | 02/25/2025 | 4.12%    |
| 02/10/2015     | Industrial       | Progressive Converting               | New Hope               | MN    | \$<br>4,450,000  | 03/01/2025 | 4.20%    |
| 02/06/2015 (1) | Industrial       | Caterpillar Global Mining            | Milwaukee              | WI    | \$<br>7,475,000  | 03/01/2022 | 3.49%    |
| 01/30/2015     | Retail           | Hobby Lobby                          | Onalaska               | WI    | \$<br>3,800,000  | 02/01/2030 | 4.38%    |
| 12/03/2014     | Other            | Regal Cinemas Theater                | Indianapolis           | IN    | \$<br>4,500,000  | 12/03/2024 | 5.00%    |
| 11/21/2014     | Supermarket      | Pathmark                             | Philadelphia           | PA    | \$<br>4,635,000  | 11/01/2021 | 3.89%    |
| 10/07/2014     | Restaurant       | Chuck E Cheese                       | Indianapolis           | IN    | \$<br>1,000,000  | 10/07/2019 | 4.45%    |
| 10/07/2014     | Restaurant       | TGI Fridays                          | Richmond/Greensboro    | VA/NC | \$<br>3,500,000  | 10/07/2021 | 4.60%    |
| 09/09/2014     | Retail           | Hobby Lobby                          | Woodbury               | MN    | \$<br>3,200,000  | 10/01/2024 | 4.50%    |
| 08/22/2014     | Restaurant       | Hooters                              | Myrtle Beach & Concord | SC/NC | \$<br>3,317,600  | 09/01/2024 | 4.38%    |
| 08/19/2014     | Industrial       | Mitsubishi                           | Melville               | NY    | \$<br>3,000,000  | 09/10/2019 | 3.69%    |
| 08/01/2014 (1) | Office Supply    | Office Depot/Michaels                | Athens                 | GA    | \$<br>3,000,000  | 03/05/2024 | 4.68%    |
| 07/16/2014 (1) | Health & Fitness | LA Fitness                           | Hamilton               | ОН    | \$<br>5,225,000  | 12/05/2023 | 4.62%    |
| 05/14/2014     | Retail           | Walgreens                            | Cape Girardeau         | MO    | \$<br>1,360,500  | 02/05/2024 | 4.57%    |
| 03/06/2014     | Industrial       | FedEx Express                        | Indianapolis           | IN    | \$<br>6,500,000  | 03/10/2024 | 4.51%    |
| 03/04/2014     | Retail           | Total Wine & More                    | Greensboro             | NC    | \$<br>1,485,500  | 11/05/2022 | 5.16%    |
| 02/25/2014 (1) | Shopping Center  | Kohl's, Giant, Marshalls, etc.       | Royersford             | PA    | \$<br>19,750,000 | 03/01/2024 | 4.75%    |

### Acquisition Case Study – Ground Lease

ONE LIBERTY PROPERTIES, INC.

- In June 2014, acquired 14.35 acres of land located in Sandy Springs, GA which was simultaneously ground leased to an experienced multi-family operator
- The land is improved by a class A 215,124 SF 196 unit garden style multi-family complex
- The tenant is currently renovating the property at a cost of \$1.8 million



**Purchase Price** 

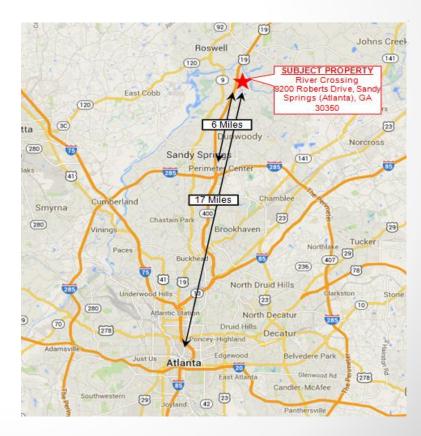
\$ 6,510,000

Year 1 Ground Rent to OLP

\$ 585,913

Return on Equity

9.00%



### Acquisition Case Study – Retail

ONE UBERTY PROPERTIES, INC.

- In May 2014, acquired a retail property in Woodbury, MN leased to Hobby Lobby, Inc.
- The property is located 18 miles east of Minneapolis and 8 miles east of St. Paul
- Hobby Lobby had \$3.3 billion in revenue and operates over 600 stores. This is their first store in the Minneapolis-St.
   Paul area
- Building is 49,406 SF on 5.54 acres of land



| Purchase Price      | \$4,770,000   |
|---------------------|---------------|
| Mortgage (1)        | (\$3,200,000) |
| Net Equity Invested | \$1,570,000   |

| Year 1 Rental Income                | \$345,842 |
|-------------------------------------|-----------|
| Year 1 Interest Expense - 4.50% (1) | (141,612) |
| Net Cash to OLP                     | \$204,230 |

#### Return on Equity

13.01%



### Acquisition Case Study – Industrial

ONE LIBERTY PROPERTIES, INC.

- Acquired a distribution facility in New Hope (Minneapolis), MN in November 2014, net leased to Progressive Converting, Inc.
- Progressive Converting, Inc. is the largest paper converter by market share in the United States
- 7 miles northwest of downtown Minneapolis northwest Minneapolis-St. Paul submarket features a low vacancy rate of 5.8%
- The building is 121,225 SF on 7.33 acres of land with 27' clear heights and 23 dock doors and a \$1.2 million renovation was recently completed



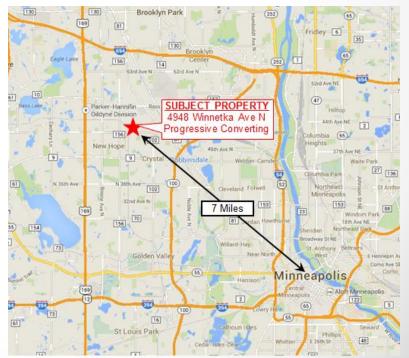
| Purchase Price                      | \$7,200,000   |
|-------------------------------------|---------------|
| Mortgage (1)                        | (\$4,450,000) |
| Net Equity Invested                 | \$2,750,000   |
| Year 1 Rental Income                | \$511,796     |
| Year 1 Interest Expense - 4.20% (1) | (185,453)     |

#### Return on Equity

Net Cash to OLP

11.87%

\$326,343



### Acquisition Case Study – Disposition



- Acquired, through a JV, a vacant Home Depot in Cherry Hill, NJ in October 2011
- 6 miles east of downtown Philadelphia
- The building is 114,000 SF on 12.4 acres of land
- Simultaneously with closing we entered into a long term lease with Burlington Coat Factory for roughly 61% of the building
- Financed the asset in February 2012
- Leased the remaining vacancy to Sears Outlet Stores in June 2013
- Property sold January 13, 2015 for \$16.3 million, resulting in a gain of approximately \$4.7 million, net of all costs

Purchase Price \$ 5,800,000

Sale Price \$16,300,000

Internal Rate of Return to OLP 22.3%





# **Balance Sheet Information**



Gross Assets (1): \$667.0 million

Total Debt/Gross Assets (2): 47.1%

Fixed Rate Debt<sub>(3)</sub>: 95.8%

Debt Service Coverage Ratio (4): 2.2

Fixed Charge Coverage Ratio (4): 3.2

FFO Payout (5): 85.7%

- Liquidity available to acquire in excess of \$200 million of properties as of March 12, 2015
- \$65.9 million available on a \$75 million Line of Credit as of March 9, 2015

<sup>(1)</sup> Gross assets represents total assets plus accumulated depreciation of \$76.6 million at 12/31/14

<sup>(2)</sup> Total debt represents total debt plus \$8.6 million, representing our 50% share of debt of our unconsolidated joint ventures at 12/31/14

<sup>3)</sup> Calculated as of 12/31/14

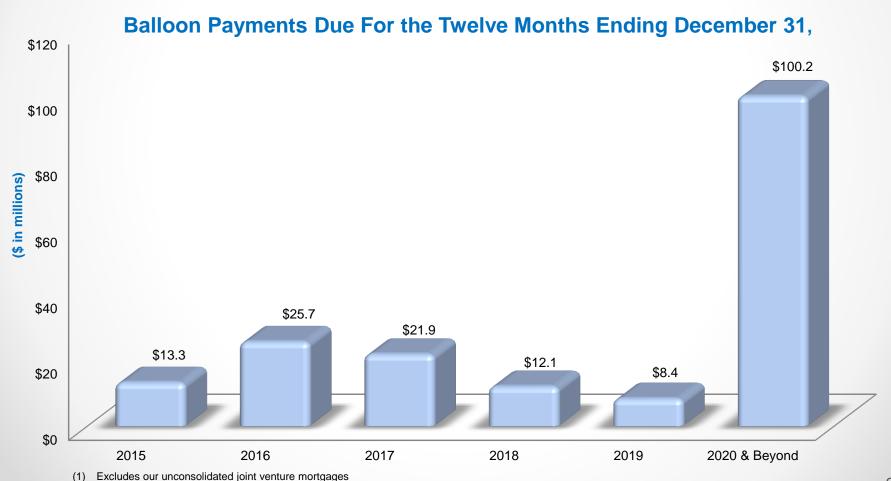
<sup>(4)</sup> Calculated in accordance with the credit facility at 12/31/14

<sup>(5)</sup> Calculated based on the annual dividend and FFO per share as of 12/31/14

### Laddered Mortgage Debt Maturities(1)



- Weighted average interest rate of 5.02% on fixed rate debt
- There is approximately \$7.1 million (\$0.44 per share) of scheduled amortization of mortgages for the 12 months ending December 31, 2015





### TOP TENANTS PROFILES

### Havertys Furniture – Tenant Profile

ONE LIBERTY PROPERTIES, INC.

- Tenant: Haverty Furniture Companies, Inc. (NYSE:HVT)
- Represents 8.3% of 2015 contractual rental income
- Full service home furnishings retailer founded in 1885
- Public company since 1929
- 120 showrooms in 16 states in the Southern and Midwestern regions
- Havertys has weathered many economic cycles, from recessions to depressions to boom times
- Total assets of \$461 million and stockholders' equity of \$292 million as of December 31, 2014



Havertys - Cedar Park (Austin), TX

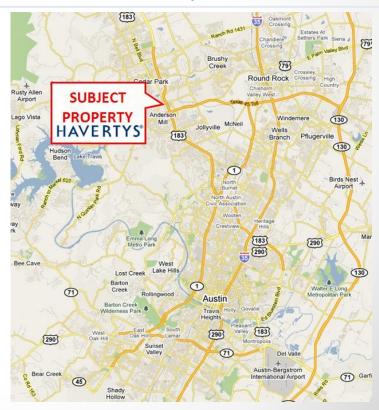
- 11 properties aggregating 612,130 SF
  - Duluth (Atlanta), GA
  - Fayetteville (Atlanta), GA
  - Wichita, KS
  - Lexington, KY
  - Bluffton (Hilton Head), SC
  - Amarillo, TX
  - Cedar Park (Austin), TX
  - Tyler, TX
  - Richmond, VA
  - Newport News, VA
  - Virginia Beach, VA
- Properties subject to a unitary lease which expires in 2022
- The rent per square foot on the portfolio is \$7.46

### Representative Havertys - Cedar Park (Austin), TX



- Building: 50,810 SF on 5.27 acres. Built in 2001. Havertys has operated at this location for more than 14 years.
- 3 Mile Demographics (Source: Sites USA, 2015)
  - Population: 84,938
  - Average HH Income: \$87,654
- Location: 11091 Pecan Park Blvd, Cedar Park (Austin), TX; 14 miles northwest of downtown Austin
- Located on the ring road to the Lakeline Mall, a Simon owned 1.1 million SF super-regional mall. The site can be easily
  accessed from Rt-183 and is surrounded by national retailers including Best Buy, PetSmart, Ross, TJ Maxx. The property is
  approximately 8 miles west of Dell's corporate headquarters and 13 miles northwest of the University of Texas.





### Representative Havertys - Richmond, VA



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- Building: 38,788 SF on 2.16 acres. Built in 1979 and renovated and expanded in 2001. Havertys has operated at this location for more than 14 years.
- 3 Mile Demographics (Source: Sites USA, 2015)
  - Population: 55,421
  - Average HH Income: \$107,126
- Location: 11501 Midlothian Turnpike, Richmond, VA; 8 miles southwest of downtown Richmond (the capital of Virginia)
- Located directly across from Chesterfield Towne Center, a Macerich owned 1.03 million SF super-regional mall on the heavily trafficked Rt-60 (Midlothian Turnpike, traffic counts exceed 50,000 vehicles daily). The site is surrounded by national retailers including Target, Kohl's, Bed Bath & Beyond, Staples, Ross, Macy's, TJ Maxx and PetSmart.





### Office Depot - Tenant Profile



- Tenant: Office Depot, Inc. (NYSE: ODP)
- Represents 5.7% of 2015 contractual rental income
- Leading global provider of office products and services
- The combined entity has more than 1,800 retail stores in 56 countries and closed approximately 400 stores in 2014
- ODP is rated by S&P B- with a positive outlook
- Revenue of \$16 billion for the 12 months ended December 27, 2014
- Currently pending merger with Staples, subject to various approvals

8 properties representing 206,483 SF

#### % of 2015 Contractual Rental Income

Chicago, IL: 1.1%

Kennesaw (Atlanta), GA\*\*: 1.0%

Cary (Raleigh-Durham), NC: 0.9%

El Paso, TX: 0.7%

- Eugene, OR: 0.7%

- Athens, GA: 0.4%

Lake Charles, LA: 0.4%

Batavia, NY: 0.5%

- The first 5 locations listed above are subject to similar leases which expire in 2018 and are monetarily cross defaulted.
- \*\* This location is currently dark and paying rent



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### Representative Office Depot - Chicago, IL



- Building: 23,939 SF on 2.62 acres. Built in 1994. Office Depot has operated at this location for more than 21 years.
- 3 Mile Demographics (Source: Sites USA, 2015)
  - Population: 545,577
  - Average HH Income: \$95,515
- Location: 2928 N. Ashland Ave, Chicago, IL; 4 miles northwest of downtown Chicago
- Located in a shopping center co-anchored by Jewel Osco with a 24 hour pharmacy. Other national retailers in the center include T-Mobile, H&R Block, Pier 1 Imports, Game Stop and Super Cuts. The property is approximately 1 mile southwest of Wrigley Field in a dense infill neighborhood.





### Representative Office Depot - Cary, NC



- Building: 33,490 SF on 2.68 acres. Built in 1995. Office Depot has operated at this location for more than 20 years.
- 3 Mile Demographics (Source: Sites USA, 2015)
  - Population: 66,487
  - Average HH Income: \$77,322
- Location: 2011 Walnut Street, Cary, NC; 5 miles west of downtown Raleigh
- Situated at the intersection of Interstate 40 (featuring average daily traffic of 103,000 vehicles) and the Cary Parkway (featuring average daily traffic of 128,000 vehicles)
- The property is located in a diverse retail area that features many national retailers including: Lowe's, Target, Home Depot, Regal Cinemas, Toys R Us, Best Buy, Ross, Dick's Sporting Goods, Bed Bath & Beyond, DSW Shoe Warehouse, Marshalls, Petco, Michaels, Pier 1 Imports and Old Navy





### LA Fitness – Tenant Profile

ONE UBERTY PROPERTIES, INC.

- Tenant: LA Fitness International LLC
- Represents 5.6% of 2015 contractual rental income
- LA Fitness currently operates over 500 clubs in 21 states
- The company was founded in 1984 and is headquartered in Irvine, CA
- 3 properties representing 141,663 square feet

#### % of 2015 Contractual Rental Income

Secaucus, NJ: 2.5%

Tucker, GA: 1.8%

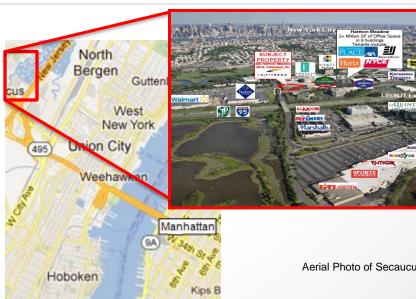
Hamilton, OH: 1.3%

#### Representative LA Fitness - Secaucus, NJ

- Building: 44,863 SF on 1.229 acres
- 3 Mile Demographics (Source: Sites USA 2015)
  - Population: 294,998
  - Daytime Population: 122,762 (within a 3 mile radius)
  - Average HH Income: \$81,403
- Location: 485 Harmon Meadow Blvd, Secaucus, NJ; 4 miles west of Manhattan
- The Harmon Meadow development features 2 million SF of office space, 7 hotels and over 1 million SF of retail
- Lease expires 2/28/2025
- Mortgage Debt: \$9.6 million at December 31, 2014, which matures on 1/1/2025 at a fixed interest rate of 4.90%



LA Fitness - Secaucus, NJ



Aerial Photo of Secaucus, NJ

### Northern Tool & Equipment – Tenant Profile

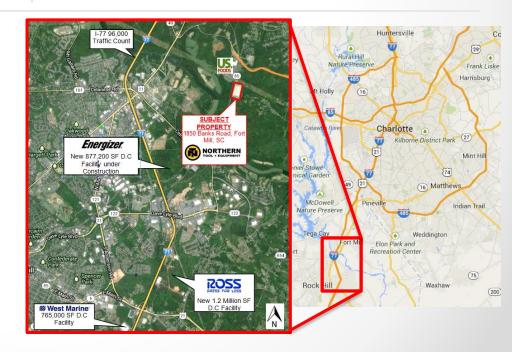
ONE LIBERTY PROPERTIES, INC.

- Tenant: Northern Tool & Equipment
- Represents 4.9% of 2015 contractual rental income
- A large United States distributor of industrial grade and personal use power tools and equipment
- Acquired The Sportsman's Guide and The Golf Warehouse to sell outdoor sports and leisure goods through their distribution chain
- The Class A, 30 foot clearance building is situated 18 miles south of downtown Charlotte, NC off Interstate-77

- Location: 1850 Banks Road, Fort Mill, SC
- Building: 701,595 SF on 40 acres
- 3 Mile Demographics (Source: Sites USA, 2015)
  - -Population: 25,008
  - -Average HH Income: \$70,671
- Lease expires 4/30/2029
- Mortgage Debt: \$26.7 million at December 31, 2014, which matures on 4/1/2029 at a fixed interest rate of 4.875%



Northern Tool - Fort Mill, SC



### Ferguson Enterprises – Tenant Profile

ONE UBERTY PROPERTIES, INC.

- Tenant: Ferguson Enterprises, Inc.
- Represents 4.5% of 2015 contractual rental income
- One of the largest United States distributors of plumbing supplies, pipes, valves and fittings
- Ferguson is a large and profitable United States operating subsidiary of Wolseley plc (LON:WOS), an international industrial supply & distribution company with a \$11 billion market cap

- Location: 4501 Hollins Ferry Rd, Baltimore MD
- 5 miles south of downtown Baltimore
- Building: 367,000 SF on 28 acres
- 3 Mile Demographics (Source: Sites USA, 2015)
  - -Population: 88,706
  - -Average HH Income: \$65,079
- Lease expires 3/31/2022
- Mortgage Debt: \$21.1 million at December 31, 2014, which matures on 1/1/2037 at a fixed interest rate of 5.79%



Ferguson - Baltimore, MD



# **GAAP Reconciliation**



The following table provides a reconciliation of net income per common share (on a diluted basis) in accordance with GAAP to FFO and AFFO:

|  | 2014    | 2013    | 2012    | 2011    |
|--|---------|---------|---------|---------|
| Net income   | \$ 1.37 | \$ 1.14 | \$ 2.16 | \$ 0.96 |
| Add: depreciation of properties  | 0.89    | 0.77    | 0.66    | 0.66    |
| Add: our share of depreciation in unconsolidated joint ventures  | 0.02    | 0.03    | 0.06    | 0.05    |
| Add: impairment loss/charges   | 0.07    | 0.01    | -       | -       |
| Add: amortization of deferred leasing costs  | 0.01    | 0.01    | 0.01    | 0.01    |
| Add: Federal excise tax relating to gain on sales  | 0.02    | -       | 0.02    | -       |
| Deduct: gain on sales of real estate   | (0.63)  | -       | (1.32)  | (0.07)  |
| Deduct: net gain on sales of real estate of unconsolidated joint ventures  |         | (0.30)  |         |         |
| Funds from operations  | 1.75    | 1.66    | 1.59    | 1.61    |
| Deduct: straight-line rent accruals and amortization of lease intangibles  | (0.10)  | (0.07)  | (0.09)  | (0.10)  |
| Deduct: lease termination fee income   | (80.0)  | -       | -       |         |
| Deduct: gain on extinguishment of debt   | -       | -       | -       | (80.0)  |
| Add: our share of straight-line rent accruals and amortization of lease intangibles of unconsolidated joint ventures | _       | _       | 0.01    | -       |
| Add: prepayment costs on debt related to sale of real estate   | 0.10    | 0.01    | -       | -       |
| Add: amortization of restricted stock compensation   | 0.11    | 0.09    | 0.08    | 0.07    |
| Add: amortization of deferred financing costs  | 0.06    | 0.06    | 0.06    | 0.06    |
| Adjusted funds from operations   | \$ 1.84 | \$ 1.75 | \$ 1.65 | \$ 1.56 |

### **OLP INVESTMENT HIGHLIGHTS**



- Stockholder return & dividend
- Disciplined track record through economic cycles
- Focus on real estate fundamentals
- Active portfolio management
- Experienced management team